

GARY DEZARN

954-270-8601 | gary@therealestatecaptain.com

Dear Prospective Client,

I am a confident, level headed and extremely motivated individual with a passion for real estate and Yachting. I have a can do attitude, lead from the front and never afraid to get my hands dirty. With over 20 years experience as a professional yacht crew member & captain, I have gained extensive knowledge of crew management, navigation, ship handling, ship systems, budgets, compliancy, ship maintenance, customer service and onboard safety procedures.

The Real Estate Captain combines years of Real Estate experience with my yachting background. I personally have a portfolio of Investment properties and an experienced in 1031 exchanges. I've worked as owners rep's on several large new home builds and construction projects. As well as managing a wide array of real estate projects. I have managed several large yacht refits and paint jobs. I have extensive cruising of the Bahamas, Caribbean, gulf of Mexico and the eastern seaboard from Canada to South America.

My aim is to provide a high level of service and attention to detail to enhance your experience onboard your yacht or at your home. I understand the importance of choosing the right crew members and contractors to get the job done.

I appreciate your time and consideration.

Yours Sincerely,

Capt. Gary Dezarn



GARY DEZARN

US Passport
DOB: 9/23/77

CONTACT

- 954-270-8601
- gary@therealestatecaptain.com
- www.therealestatecaptain.com

OBJECTIVE

I focus on the buying and selling of luxury real estate while providing project and yacht management .

QUALIFICATIONS

- USCG 1600 GT Master
- PADI Scuba Diver
- Officer in charge of navigational watch
- Advanced Firefighting
- ISPS certified SSO
- GMDSS
- Radar observer/ARPA Unlimited
- Able Body Seaman
- STCW 95/TWIC

EDUCATION

Oklahoma State University May 2001
Bachelors of Science in Management
Information Systems

WORK EXPERIENCE

The Real Estate Captain **Mar '18 – Present**

- Waterfront real estate agent
- Freelance yacht captain and yacht concierge available for delivery, temp and yacht training

M/Y Exit Strategy-105 | Captain/Engineer **Sep '10 – Present**

- Managed 9 month refit of vessel
- Set up success charter program for owner
- Project management for owners personal house during build and several other spec houses during building
- Cruising area-Florida, New England, Caribbean, Bahamas

M/Y Summerwind -145' | Captain **Feb '09 – Jan '10**

- Extensive shipyard refit at Merrill Stevens, Miami
- Cruising Area-Caribbean, Florida, New England, Bahamas

Freelance Captain/Mate **Nov '08 – Feb '09**

- Multiple deliveries as Captain and Mate on a wide variety of M/Y's varying In size from 60'-112'
- Cruising Area-Florida, Bahamas, Caribbean, Central America, Great Lakes

M/Y Golden Boy II- 115' | Temp Mate **Aug '08 – Nov '08**

- Mate Duties
- Cruising area-New England and East Coast

M/V Hatteras – 135' LCU | Mate **Dec '07 – Aug '08**

- Delivery of mining equipment thoughtout Haiti and Bahamas
- Lead diver for underwater construction
- Vessel SSO
- Cruising Area- Haiti, Bahamas, Caribbean and Florida east coast

Aero-Marine Interiors **Sept '07 – Dec '07**
Avborne -Miami International Airport | Interior Mechanic

- Removal and installation of interiors for FAA C-check inspections
- Simultaneously working on Boeing 747, 757, 717, and 767

Seacor Marine M/V Billy McCall - 162' | Captain **Sept '05 – May '07**

- Transportation of crew/supplies to offshore oil platforms on multiple crew boats varying in size from 125'-182'
- Record keeping of all fuel, travel logs and cargo
- Vessel SSO
- Routine service and troubleshooting of Detroit, Cummins and Cat Engines and Generators.
- Cruising Area-Gulf of Mexico, Louisiana Bayou, Mississippi River, Texas gulf coast.



WORK EXPERIENCE

M/Y Contrarian - 105' | *Relief Mate/Engineer*

June '05 – Sept '05

- All exterior Maintenance
- Anchoring Duties
- Shipyard Period
- Cruising area- Florida, Bahamas

M/Y Out of the Bleau - 92' | *Mate/Engineer*

May '04 – June '05

- All exterior Maintenance
- Engineering duties on MTU Engines
- Cruising area- Florida, Bahamas, Caribbean.

M/Y Seahawk - 150' | *Deckhand*

July '03 – Apr '04

- Bridge Watches
- Docking Boat-Line Handling
- Anchoring Duties
- General Maintenance in cleaning, detailing of yacht.
- Cruising area- New England, Florida, Bahamas, Caribbean

M/V Easy Goin' - 62' | *Deckhand*

Jan '03 – Apr '03

- Performed deckhand duties aboard liveaboard dive boat.
- Docking boat- Line Handling
- Bridge Watches
- Assist in dive operations
- Cruising area- Bahamas

M/Y Patagonia - 168' | *Deckhand*

Jun '02 – Jan '03

- Bridge Watches
- General maintenance including varnishing, waxing, painting
- Cruising area- Florida

M/S Morning Star- 65' Blackbeard Cruises | *Deckhand – Temp position*

May '02

- Performed deckhand duties aboard liveaboard dive boat.
- Docking boat-Line Handling
- Filling Air Tanks
- Shark feeding at the dive site bull run in Bimini.
- Cruising area- Bahamas

M/Y Interlude V- 72' | *Deckhand*

Mar '02 – May '02

- Docking boat-Line Handling
- Glass bottom boat/private charters
- General maintenance including wash down/waxing/sanding/polishing

References available upon request



ABOUT ME

As a Captain I feel it is important to run an efficient program. Keeping on budget, while maintaining a preventative maintenance program to mitigate unnecessary downtime and preserving the integrity of the vessel. I believe in clear communication with my crew so everyone knows their overall job and the job at hand to always provide the best experience and highest standard of service to the owner's and guests.

- Over 40k nautical miles logged
- Experienced cruiser from Canada to South America
- Experienced project manager capable of handling a multitude of projects



KEY ATTRIBUTES AND SKILLS

- Skilled Navigator/Boat Handler
- Strong Engineering Skills
- Strong Accounting & Reporting
- Refit and Yard Experience
- Yacht Compliance Paperwork
- Charter Operations
- Real Estate Agent
- Concierge High Standards
- Team Oriented
- Excellent relationships with quality contractors and shipyards
- Efficient
- Adaptable
- Detail Oriented
- Resourceful
- Team Player who Develops and Retains Great Crews



PROJECT MANAGEMENT AND REFIT DETAIL

Rainmaker Group | Luxury Home Developer | *Owner Rep*

2012- Present | Fort Lauderdale

- Working with developer and Builder during final stages of construction to ensure the highest quality finished house.
- Several custom luxury homes averaging 10,000 square feet in Harbour Beach and the Fort Lauderdale Isles.
- Works as developers yacht captain, M/Y Exit Strategy-105' Hargrave yacht

Yacht Refits | *Captain/Engineer/Project Manager/Technician*

2008-Present | Florida

- Several extensive shipyard periods doing paint jobs, annual haul outs, interior refits. Some systems I have experience refitting and upgrading include; Hydraulics, A/C, Electronics, A/V, Engines and Generators, Watermakers and Black water systems.
- Yachts and vessel ranging in size from 68'-182'

The Real Estate Captain | www.therealestatecaptain.com

- Luxury waterfront real estate agent and Yacht broker
- Project manager for construction/building projects or yacht refits
- Property management
- Yacht Deliveries

M/Y Forever Moore | *Captain/Engineer/Project Manager*

2018 | Fort Lauderdale

- Project Manager to oversee refit and interior upgrade for new owner.
- Overhaul of A/C system, Hydraulic, nameboards, electronics, A/V system, LED lighting, interior soft goods, carpeting and wall panels.
- Performed service and preventive maintenance on engines, generators, watermaker and critical pumps and systems.